

### Public Hearing on Water and Sewer Rates

September 20, 2017







### Agenda

- Discuss Proposed Rates
- Impacts to Reserves and Financial Performance
- Rate Protest Comments
- Cost of Service and Rate Structure Study
- Recommendation for 2018 and 2019 Rates



### **Proposed Rates**

September 20, 2017 Rate Hearing WALLECTTOS WATER DISTRICT





## Proposed Rates Impact to Average Customer

Average Single Family Residential Customer Bill*									
		Current	Ja	n 2018	Jan 2019				
Total Water Bill	\$	79.78	\$	84.54	\$	89.48			
Increase over Prior Year			\$	4.76	\$	4.94			
ilicrease over Prior rear				6.0%		5.8%			
Sewer Bill	\$	38.99	\$	38.99	\$	38.99			
Increase over Prior Year			\$	-	\$	-			
increase over Prior rear				0.0%		0.0%			
Total Water and Sewer Bill	\$	118.77	\$	123.53	\$	128.47			
Increase over Prior Year			\$	4.76	\$	4.94			
increase over Prior Tear				4.0%		4.0%			

<sup>\*</sup>The average Single Family Residential Bill assumes a 5/8" meter using 13 units (9,724 gallons) of water per month and receives sewer service.



### Proposed Rates – Ready-to-Serve Charge

Water Monthly Ready-to-Serve Charges									
		Effective	January:						
Meter Size	Current	2018	2019						
5/8"	\$ 31.42	\$ 33.25	\$ 35.32						
3/4"	36.52	36.52	36.52						
1"	55.29	55.29	55.29						
1.5"	110.59	120.63	130.67						
2"	178.11	194.35	214.68						
3"	356.22	356.22	356.22						
4"	552.94	552.94	552.94						
6"	1,105.88	1,105.88	1,105.88						
10"	2,549.36	2,549.36	2,549.36						
Multiple Dwelling Unit	18.26	11.18	11.18						
Temporary Meters	204.48	230.91	257.33						
Fire Line per diameter inch	5.87	5.87	<b>5</b> .⁵87						

1	Water Commodity Tier Structure in Units (748 gallons)											
	Meter			Cu	rrent				Effect	ive Janu	uary 2018	
	Size	Tie	r 1_	Tier 2	Ti	er 3	Tier 4	_	Tier 1	Tier 2	<u>-</u>	Tier 3
	<1"	1 -	- 5	6 - 17	18 -	36	37 +	1	- 6	7 - 21		22 +
***	1"	1 -	- 5	6 - 60	61 -	214	215 +	1	- 16	17 - 78		79 +
	1.5"	1 -	- 5	6 - 157	158	- 627	628 +	1	- 43	44 - 196	6	197 +
	2"	1 -	- 5	6 - 242	243	- 806	807 +	1	- 85	86 - 335	5	336 +
The state of the s	>2"	1 -	- 5	6 - 1133	113	4-3970	3,971 +	1	- 430	431-1,1	.90	1,191 +
36	Agricultui	ral 1-	- 5	6+						1+		
	Tempora	ry Const	ructio	on			1+				_	1+
<b>Cur</b>	rent \$3	.08		\$4.12				\$5.3	3			\$7.41
	1 2 3	3 4 5 6 7	8 9 1	0 11 12 13 14 1	5 16 17	18 19 20 2	1 22 23 24 25	5 26 27 2	28 29 30 31	32 33 34 35	36 37	7 38 39 40 41 42
Prop	osed \$	3.38		\$4.4	3				\$8	3.47		
				Wate	Cor	nmod	ity Rate	es pe	er Unit			
							Effe	ctive	Janua	ry:		
				_	Cur	rent	201	.8	20	19		
			Т	ier 1	\$	3.08	\$ 3	3.38	\$	3.66		
			Т	ier 2		4.12	2	1.43		4.60		
			Т	ier 3		5.33	8	3.47		8.87		
			Т	ier 4		7.41						6



## Proposed Rates Total Rate Impact at Varying Use Levels

5/8" meter, water and sewer

Current		CY 2018		CY 2019		
\$	89.93	\$	92.52	\$	96.27	
,		\$	2.59	\$	3.75	
ın	crease		2.9%		4.1%	
\$	118.77	\$	123.53	\$	128.47	
Increase		\$	4.76	\$	4.94	
			4.0%	4.0%		
\$	156.57	\$	158.97	\$	165.27	
l.		\$	2.40	\$	6.30	
Increase		1.5%			4.0%	
\$	280.98	\$	336.84	\$	351.54	
l n	crosso	\$	55.86	\$	14.70	
1111	crease		19.9%		4.4%	
	\$ In \$ In \$	\$ 89.93 Increase \$ 118.77	\$ 89.93 \$ \$ Increase \$ 118.77 \$ \$ Increase \$ 156.57 \$ Increase \$ 280.98 \$ \$	\$ 89.93 \$ 92.52 Increase \$ 2.59	\$ 89.93 \$ 92.52 \$  Increase \$ 2.59 \$  2.9%  \$ 118.77 \$ 123.53 \$  A.76 \$  A.0%  \$ 156.57 \$ 158.97 \$  Increase \$ 2.40 \$  1.5%  \$ 280.98 \$ 336.84 \$  Increase \$ 55.86 \$	



# Proposed Rates Total Rate Impact at Varying Use Levels

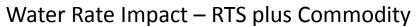
5/8" meter, water and sewer

Use Level	Current	CY 2018	CY 2019	CY 2020	CY 2021	CY 2022
Low	\$ 89.93	\$ 92.52	\$ 96.27	\$ 99.93	\$ 104.22	\$ 108.55
6 HCFs	Increase	\$ 2.59	\$ 3.75	\$ 3.66	\$ 4.29	\$ 4.33
4,448 gallons	IIICI ease	2.9%	4.1%	3.8%	4.3%	# 237 #.276
Average	\$ 118.77	\$ 123.53	\$ 128.47	\$ 133.67	\$ 139.08	\$ 144.67
13 HCFs	Increase	\$ 4.76	\$ 4.94	\$ 5.20	\$ 5.41	\$ 5.59
9,724 gallons	IIICI ease	4.0%	4.0%	4.0%	4.0%	4.0%
High	\$ 156.57	\$ 158.97	\$ 165.27	\$ 172.23	\$ 178.92	\$ 185.95
21 HCFs	Increase	\$ 2.40	\$ 6.30	\$ 6.96	\$ 6.69	\$ 7.03
15,708 gallons	IIIciease	1.5%	4.0%	4.2%	3.09/	3.9%
Very High	\$ 280.98	\$ 336.84	\$ 351.54	\$ 372.57	\$ 389.76	\$ 409.18
42 HCFs	Increase	\$ 55.86	\$ 14.70	\$ 21.03	\$ 17.19	\$ 19.42
31,416 gallons	micrease	19.9%	4.4%	6.0%	4.6%	5.0%

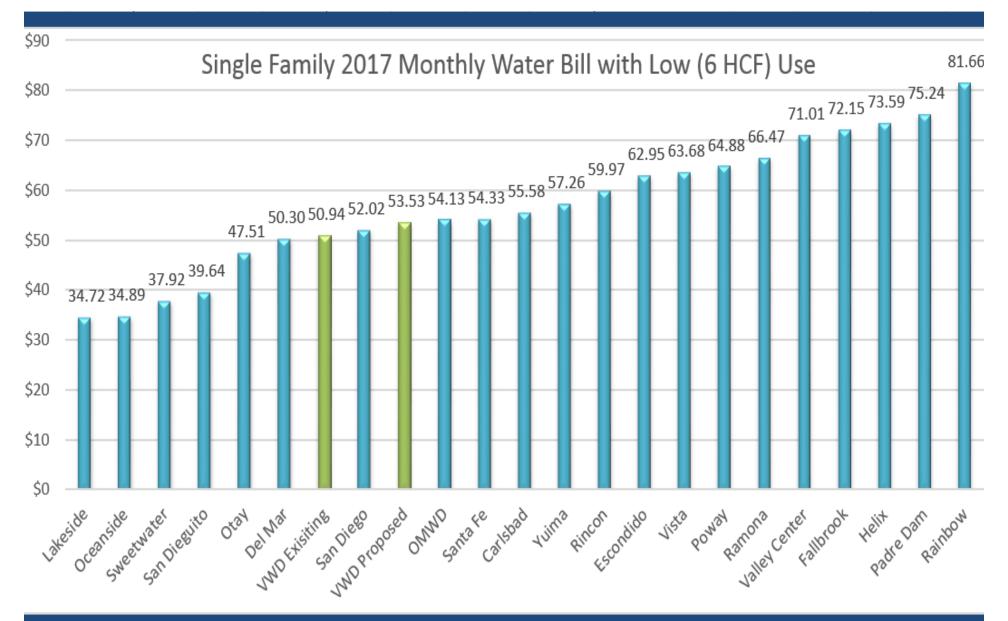


#### Water Rate Impact – RTS plus Commodity

Low Us	Low User										
			Effe	ctive					Increase		
	Current	CY 2018	CY 2019	CY 2020	CY 2021	CY 2022	CY 2	018	CY 2	019	CY2020
5/8"	\$ 50.94	\$ 53.53	\$ 57.28	\$ 60.94	\$ 64.06	\$ 66.78	\$ 2.59	5.1%	\$ 3.75	7.0%	6.4%
3/4"	56.04	56.80	58.48	60.94	64.06	66.78	0.76	1.4%	1.68	3.0%	4.2%
1"	116.01	109.37	113.85	118.17	123.91	129.61	(6.64)	-5.7%	4.48	4.1%	3.8%
1.5"	282.55	265.97	288.05	203.59	326.79	342.07	(16.58)	-5.9%	22.08	8.3%	-29.3%
2"	523.11	481.65	525.78	560.89	592.52	620.84	(41.46)	-7.9%	44.12	9.2%	6.7%
3"	2,122.62	1,809.62	1,930.02	2,046.12	2,163.72	2,276.11	(313.00)	-14.7%	120.40	6.7%	6.0%
Ag 1"	148.97	154.91	165.69	170.97	176.39	182.73	5.94	4.0%	10.78	7.0%	3.2%
Ag 1.5"	406.15	444.02	466.47	492.57	510.16	528.69	37.87	9.3%	22.45	5.1%	5.6%
Mf 1"	246.17	180.04	195.55	204.28	213.43	222.46	(66.13)	-26.9%	15.50	8.6%	4.5%
Mf 1.5"	610.01	461.62	494.60	527.39	553.08	576.78	(148.39)	-24.3%	32.98	7.1%	6.6%
A											
Averag	e User										
Averag	e User		Effe	ctive					Increase		
Averag	e User Current	CY 2018	Effe	ctive CY 2020	CY 2021	CY 2022	CY 2		Increase CY 2	019	CY2020
Averag		CY 2018 \$ 84.54			CY 2021 \$ 98.92	CY 2022 \$ 102.90	CY 20 \$ 4.76		CY 2	<b>019</b> 5.8%	CY2020 5.8%
Ī	Current		CY 2019	CY 2020				018	CY 2		
5/8"	<u>Current</u> \$ 79.78	\$ 84.54	<u>CY 2019</u> \$ 89.48	<u>CY 2020</u> \$ 94.68	\$ 98.92	\$ 102.90	\$ 4.76	018 6.0%	CY 20 \$ 4.94	5.8%	5.8%
5/8" 3/4"	Current \$ 79.78 84.88	\$ 84.54 87.81	CY 2019 \$ 89.48 90.68	CY 2020 \$ 94.68 94.68	\$ 98.92 98.92	\$ 102.90 102.90	\$ 4.76 2.93	018 6.0% 3.5%	CY 20 \$ 4.94 2.87	5.8% 3.3%	5.8% 4.4%
5/8" 3/4" 1"	Current \$ 79.78 84.88 235.49	\$ 84.54 87.81 237.84	CY 2019 \$ 89.48 90.68 247.25	CY 2020 \$ 94.68 94.68 257.95	\$ 98.92 98.92 268.33	\$ 102.90 102.90 279.25	\$ 4.76 2.93 2.35	018 6.0% 3.5% 1.0%	CY 20 \$ 4.94 2.87 9.41	5.8% 3.3% 4.0%	5.8% 4.4% 4.3%
5/8" 3/4" 1" 1.5"	Current \$ 79.78 84.88 235.49 587.43	\$ 84.54 87.81 237.84 593.79	CY 2019 \$ 89.48 90.68 247.25 628.45	\$ 94.68 94.68 257.95 666.38	\$ 98.92 98.92 268.33 695.31	\$ 102.90 102.90 279.25 723.91	\$ 4.76 2.93 2.35 6.36	6.0% 3.5% 1.0% 1.1%	\$ 4.94 2.87 9.41 34.66	5.8% 3.3% 4.0% 5.8%	5.8% 4.4% 4.3% 6.0%
5/8" 3/4" 1" 1.5" 2"	Current \$ 79.78 84.88 235.49 587.43 1,001.03	\$ 84.54 87.81 237.84 593.79 995.53	\$ 89.48 90.68 247.25 628.45 1,059.38	\$ 94.68 94.68 257.95 666.38 1,120.01	\$ 98.92 98.92 268.33 695.31 1,170.20	\$ 102.90 102.90 279.25 723.91 1,219.40	\$ 4.76 2.93 2.35 6.36 (5.50)	6.0% 3.5% 1.0% 1.1% -0.5%	\$ 4.94 2.87 9.41 34.66 63.84	5.8% 3.3% 4.0% 5.8% 6.4%	5.8% 4.4% 4.3% 6.0% 5.7%
5/8" 3/4" 1" 1.5" 2" 3"	\$ 79.78 84.88 235.49 587.43 1,001.03 3,556.38	\$ 84.54 87.81 237.84 593.79 995.53 3,351.26	\$ 89.48 90.68 247.25 628.45 1,059.38 3,530.82	\$ 94.68 94.68 257.95 666.38 1,120.01 3,723.48	\$ 98.92 98.92 268.33 695.31 1,170.20 3,896.76	\$ 102.90 102.90 279.25 723.91 1,219.40 4,071.79	\$ 4.76 2.93 2.35 6.36 (5.50) (205.12)	6.0% 3.5% 1.0% 1.1% -0.5% -5.8%	\$ 4.94 2.87 9.41 34.66 63.84 179.56	5.8% 3.3% 4.0% 5.8% 6.4% 5.4%	5.8% 4.4% 4.3% 6.0% 5.7% 5.5%
5/8" 3/4" 1" 1.5" 2" 3" Ag 1"	\$ 79.78 84.88 235.49 587.43 1,001.03 3,556.38 470.33	\$ 84.54 87.81 237.84 593.79 995.53 3,351.26 507.15	\$ 89.48 90.68 247.25 628.45 1,059.38 3,530.82 524.49	\$ 94.68 94.68 257.95 666.38 1,120.01 3,723.48 546.93	\$ 98.92 98.92 268.33 695.31 1,170.20 3,896.76 564.83	\$ 102.90 102.90 279.25 723.91 1,219.40 4,071.79 585.21	\$ 4.76 2.93 2.35 6.36 (5.50) (205.12) 36.82	018 6.0% 3.5% 1.0% 1.1% -0.5% -5.8% 7.8%	\$ 4.94 2.87 9.41 34.66 63.84 179.56 17.34	5.8% 3.3% 4.0% 5.8% 6.4% 5.4% 3.4%	5.8% 4.4% 4.3% 6.0% 5.7% 5.5% 4.3% 5.0%

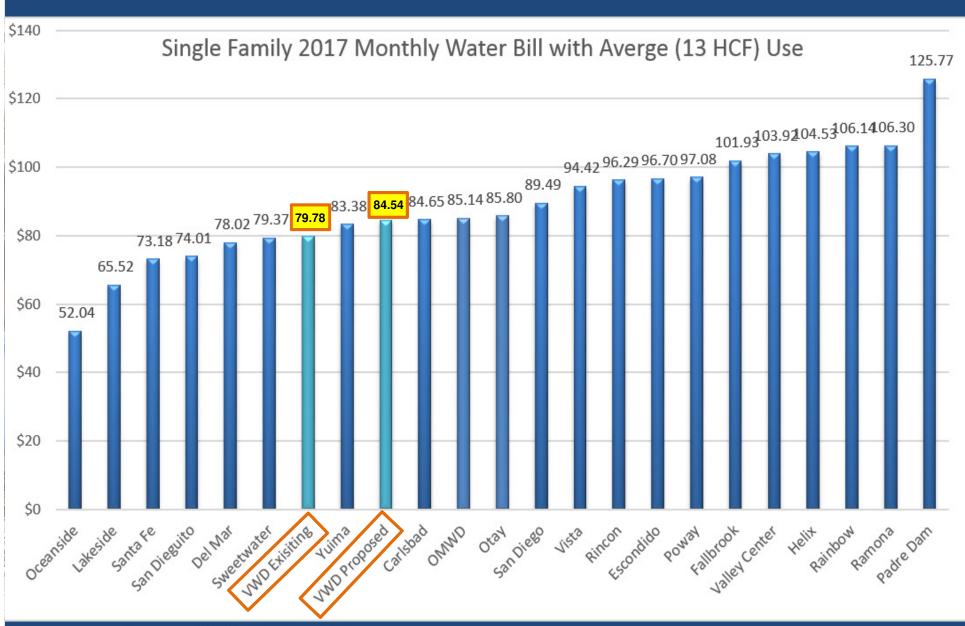


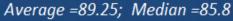
High Us	ser	Water	Nate IIII	illillouity	Ag = Agricultural; Mf = Multi-Family						
riigii o.	201		Effe	ctive				-	Increase		
	Current	CY 2018	CY 2019	CY 2020	CY 2021	CY 2022	CY 20	018	CY 20	019	CY2020
5/8"	\$ 117.58	\$ 119.98	\$ 126.28	\$ 133.24	\$ 138.76	\$ 144.18	\$ 2.40	2.0%	\$ 6.30	5.3%	5.5%
3/4"	122.68	123.25	127.48	133.24	138.76	144.18	0.57	0.5%	4.23	3.4%	4.5%
1"	393.23	384.03	399.05	417.01	432.67	449.53	(9.20)	-2.3%	15.02	3.9%	4.5%
1.5"	960.10	943.76	991.85	1,047.16	1,088.73	1,131.55	(16.34)	-1.7%	48.09	5.1%	5.6%
2"	1,665.64	1,589.15	1,675.78	1,765.89	1,837.52	1,910.84	(76.49)	-4.6%	86.62	5.5%	5.4%
3"	5,318.67	5,176.42	5,426.02	5,709.32	5,948.52	6,197.71	(142.25)	-2.7%	249.60	4.8%	5.2%
Ag 1"	816.41	879.27	910.89	951.81	983.15	1,018.65	62.86	7.7%	31.62	3.6%	4.5%
Ag 1.5"	2,754.55	2,969.12	3,088.47	3,239.97	3,348.76	3,469.89	214.57	7.8%	119.4	4.0%	4.9%
Mf 1"	727.22	634.06	661.76	698.44	728.21	761.07	(93.16)	-12.8%	27.7	4.4%	5.5%
Mf 1.5"	1,816.74	1,581.55	1,661.93	1,765.05	1,842.64	1,926.35	(235.19)	-12.9%	80.4	5.1%	6.2%
Very Hi	igh User										
,			Effe	ctive					Increase		
	Current	CY 2018	CV 2010								
5/8"		<u>C1 2010</u>	CY 2019	CY 2020	CY 2021	CY 2022	CY 20	018	CY 20	019	CY2020
	\$ 241.99	\$ 297.85	\$ 312.55	\$ 333.58	<u>CY 2021</u> \$ 349.60	CY 2022 \$ 367.41	CY 20 \$ 55.86	23.1%	CY 20 \$ 14.70	019 4.9%	CY2020 6.7%
3/4"	\$ 241.99 247.09										
3/4" 1"		\$ 297.85	\$ 312.55	\$ 333.58	\$ 349.60	\$ 367.41	\$ 55.86	23.1%	\$ 14.70	4.9%	6.7%
	247.09	\$ 297.85 301.12	\$ 312.55 313.75	\$ 333.58 333.58	\$ 349.60 349.60	\$ 367.41 367.41	\$ 55.86 54.03	23.1% 21.9%	\$ 14.70 12.63	4.9% 4.2%	6.7% 6.3%
1"	247.09 808.97	\$ 297.85 301.12 1,044.69	\$ 312.55 313.75 1,090.91	\$ 333.58 333.58 1,161.13	\$ 349.60 349.60 1,215.79	\$ 367.41 367.41 1,278.67	\$ 55.86 54.03 235.72	23.1% 21.9% 29.1%	\$ 14.70 12.63 46.22	4.9% 4.2% 4.4%	6.7% 6.3% 6.4%
1" 1.5"	247.09 808.97 2,004.78	\$ 297.85 301.12 1,044.69 2,603.88	\$ 312.55 313.75 1,090.91 2,730.37	\$ 333.58 333.58 1,161.13 2,917.00	\$ 349.60 349.60 1,215.79 3,056.57	\$ 367.41 367.41 1,278.67 3,215.03	\$ 55.86 54.03 235.72 599.10	23.1% 21.9% 29.1% 29.9%	\$ 14.70 12.63 46.22 126.49	4.9% 4.2% 4.4% 4.9%	6.7% 6.3% 6.4% 6.8%
1" 1.5" 2"	247.09 808.97 2,004.78 3,451.19	\$ 297.85 301.12 1,044.69 2,603.88 4,426.60	\$ 312.55 313.75 1,090.91 2,730.37 4,647.23	\$ 333.58 333.58 1,161.13 2,917.00 4,961.79	\$ 349.60 349.60 1,215.79 3,056.57 5,200.92	\$ 367.41 367.41 1,278.67 3,215.03 5,471.89	\$ 55.86 54.03 235.72 599.10 975.41	23.1% 21.9% 29.1% 29.9% 28.3%	\$ 14.70 12.63 46.22 126.49 220.62	4.9% 4.2% 4.4% 4.9% 5.0%	6.7% 6.3% 6.4% 6.8% 6.8%
1" 1.5" 2" 3"	247.09 808.97 2,004.78 3,451.19 11,661.4	\$ 297.85 301.12 1,044.69 2,603.88 4,426.60 15,255.7	\$ 312.55 313.75 1,090.91 2,730.37 4,647.23 15,981.3	\$ 333.58 333.58 1,161.13 2,917.00 4,961.79 17,061.9	\$ 349.60 349.60 1,215.79 3,056.57 5,200.92 17,896.1	\$ 367.41 367.41 1,278.67 3,215.03 5,471.89 18,847.4	\$ 55.86 54.03 235.72 599.10 975.41 3,594.4	23.1% 21.9% 29.1% 29.9% 28.3% 30.8%	\$ 14.70 12.63 46.22 126.49 220.62 725.6	4.9% 4.2% 4.4% 4.9% 5.0% 4.8%	6.7% 6.3% 6.4% 6.8% 6.8% 6.8%
1" 1.5" 2" 3" Ag 1"	247.09 808.97 2,004.78 3,451.19 11,661.4 1,578.61	\$ 297.85 301.12 1,044.69 2,603.88 4,426.60 15,255.7 1,698.82	\$ 312.55 313.75 1,090.91 2,730.37 4,647.23 15,981.3 1,761.89	\$ 333.58 333.58 1,161.13 2,917.00 4,961.79 17,061.9 1,843.51	\$ 349.60 349.60 1,215.79 3,056.57 5,200.92 17,896.1 1,904.45	\$ 367.41 367.41 1,278.67 3,215.03 5,471.89 18,847.4 1,973.25	\$ 55.86 54.03 235.72 599.10 975.41 3,594.4 120.21	23.1% 21.9% 29.1% 29.9% 28.3% 30.8% 7.6%	\$ 14.70 12.63 46.22 126.49 220.62 725.6 63.07	4.9% 4.2% 4.4% 4.9% 5.0% 4.8% 3.7%	6.7% 6.3% 6.4% 6.8% 6.8% 6.8% 4.6% 4.8%



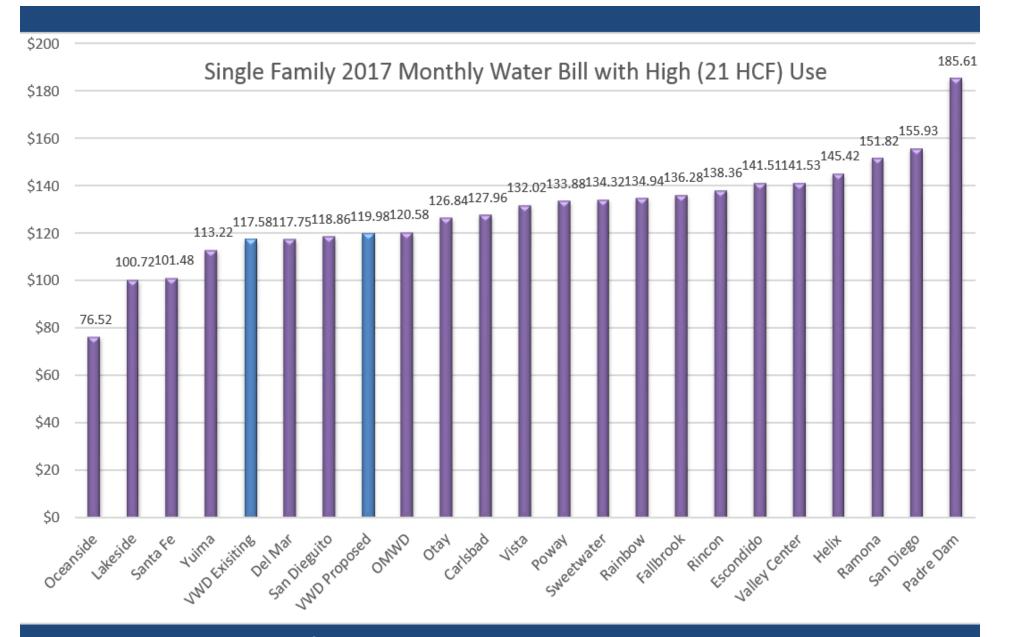
Average =57.31; Median =55.58





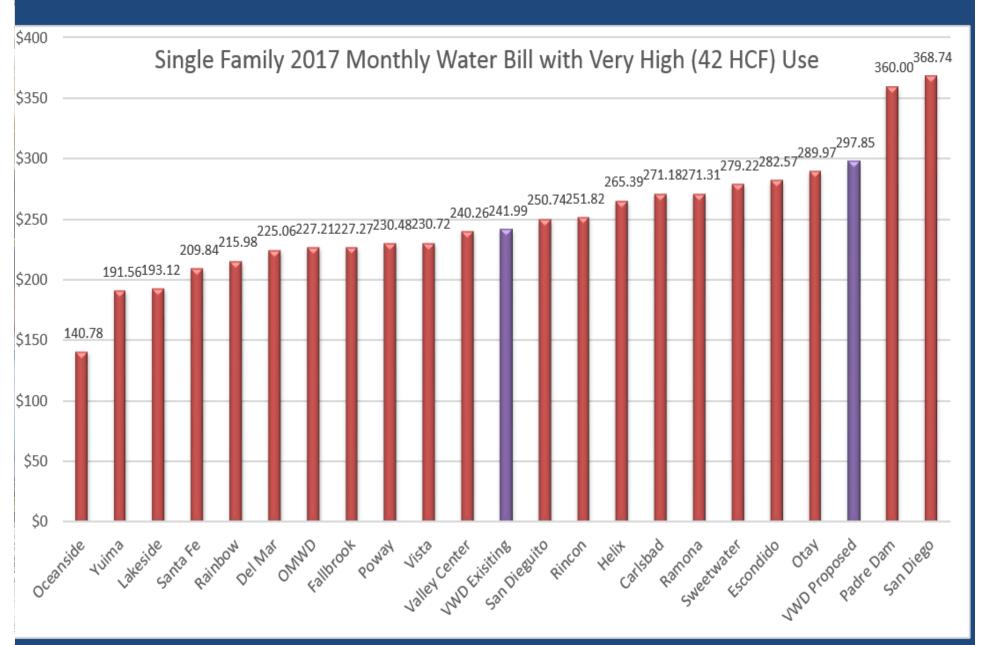






Average =129.69; Median =132.02



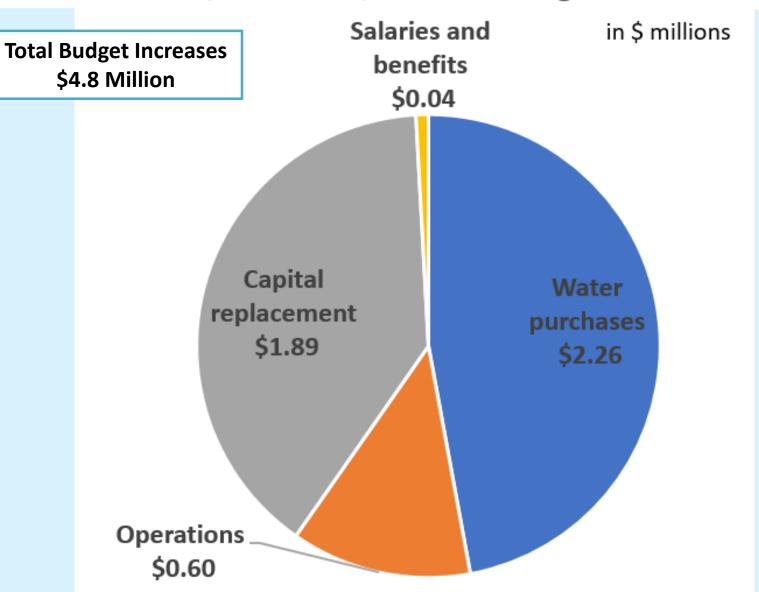


Average =248.42; Median =241.99



#### What drives water rate increases?

FY 2016/17 to 2017/18 Water Budget Increases



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#### What have we done to reduce costs

- Budget process
  - Multi-level assessment of budget requests
  - Cuts at many levels, even before GM/Board review
  - Eliminate 4 positions
- Investments in technology
  - Remote monitoring
  - E-logger (design and code IT systems in-house, eliminates duplication, mobile)
- Investments in energy efficiency
  - Solar projects
  - Efficient pumps and motors
- Investments in advanced treatment technology
  - Filter media reducing chemical costs
  - On-site chlorine generation
- Cost sharing/collaboration with OMWD
  - Reduced water treatment costs
  - Automated metering infrastructure
- Control benefit costs
  - Scrutinize benefit provider contracts rebid
  - Increase employee cost sharing

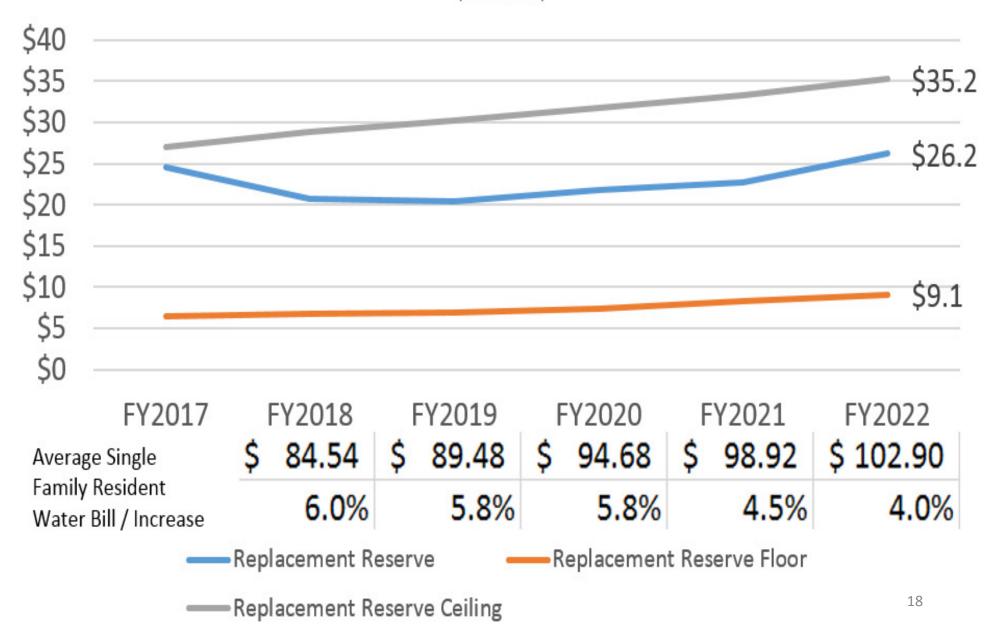


### Impacts to Reserves and Financial Performance

September 20, 2017 Rate Hearing WALLECITOS WATER DISTRICT



### Water Projected Replacement Reserves and Proposed Rates (in millions)

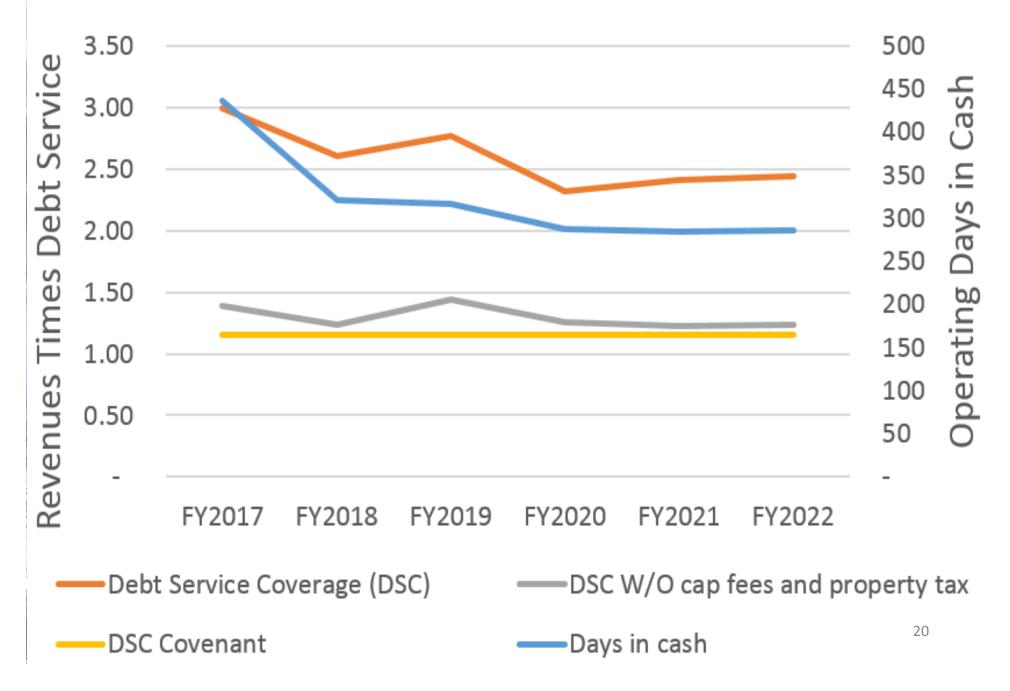


## Sewer Projected Replacement Reserves and Proposed Rates (in millions)



Replacement Reserve ——Replacement Reserve Floor ——Replacement Reserve Ceiling

#### Financial Performance Indicators





### **Rate Protest Comments**

September 20, 2017 Rate Hearing WALLECITOS WATER DISTRICT





## Rate Protests (22 as of September 14) Specific Concerns

- "Have you ever considered a Senior Discount?"
- "I used to get some reduction in my cost [with] low usage ..."
- "Rate increases should not be greater than ongoing inflation."
- "Look at your customers and not your bottom line."
- "You give those of us who conserve ... no incentive."
- "Board members [paid] \$1.5 million in salaries, ... pension benefits, ... cell phone costs ..."
- "Invest in new and upgraded facilities and equipment, ...
  [reduce] the cost of operations and [improve] operating
  performance ..."
- No "transparency or detail" on revenue "rate increases will provide ... and will be used for; pensions, salary increases ..."
- "Rate increase would not affect customers equally ... most affected would be residential ..."

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"Have you ever considered a Senior Discount?"

"I used to get some reduction in my cost [with] low usage ..."

- Vallecitos is a public water utility (i.e., government), subject to the provisions of the California Constitution for property-related fees (Article XIII C and D).
- "A charge imposed for a specific government service or product [may] not exceed the reasonable costs ... of the service or product ..." *Proposition 26, 2010*.
- It is unlawful to burden ratepayers with subsidies who are not seniors or are not frugal users with those discounts.
- Subsidies are not cost necessary to provide the service.
- Vallecitos is a sole purpose special district and does not have a General Fund to provide subsidies.



"Rate increases should not be greater than ongoing inflation."

- Costs to provide water recovered from rates often increase greater than the rate of inflation
- Cost of imported water increased by 26% last year with the delivery of desalinated water
- Cost of imported water historically increased greater than the rate of inflation
- Escalating costs of supply diversification, increased storage, replacing aging infrastructure



"Look at your customers and not your bottom line."

- Vallecitos' mission is to serve as water and wastewater specialists, providing exceptional and sustainable services
- We do not have a profit motive during the drought we encouraged conservation
- Secured diverse and drought proof supplies
- Our focus is providing our customers with reliable, safe water, not just this year, but forever
- Using reserves to minimize rate increases from the 26% increase to the cost of purchased water



"You give those of us who conserve ... no incentive."

- The lowest cost water is recovered from the lowest tiers
- High users are burdened with high imported water costs and costs associated with peak use, not those who conserve
- Limited to California Constitution prohibited from monetary incentives recovered from other users



"Board members [paid] \$1.5 million in salaries, ... pension benefits, ... cell phone costs ..."

- Board pay, benefits, meeting costs, and expense reimbursements totaled \$201k in 2016.
- No pensions for Board members
- No phone allowance for Board members



"Invest in new and upgraded facilities and equipment, ... [reduce] the cost of operations and [improve] operating performance ..."

- Budget process
  - Multi-level assessment of budget requests
  - Cuts at many levels, even before GM/Board review
  - Eliminate 4 positions
- Investments in technology
  - Remote monitoring
  - E-logger (design and code IT systems in-house, eliminates duplication, mobile)
- Investments in energy efficiency
  - Solar projects
  - Efficient pumps and motors
- Investments in advanced treatment technology
  - Filter media reducing chemical costs
  - On-site chlorine generation
- Cost sharing/collaboration with OMWD
  - Reduced water treatment costs
  - Automated metering infrastructure
- Control benefit costs
  - Scrutinize benefit provider contracts rebid
  - Increase employee-cost sharing



No "transparency or detail" on revenue "rate increases will provide ... and will be used for; pensions, salary increases ..."

- Budget (on-line)
  - Public process
  - Discloses revenues with proposed increase
  - Details what revenues will be used for
  - \$348k loss in FY2018, \$1.6m income in FY2019
    - before depreciation
  - Benefits budget increased \$93k, 1.6%
  - Slight decrease in salaries
- Cost of Service and Rate Structure Study (on-line)
  - Public process (12 public meetings)
  - Provides detail of how rates are calculated



"Rate increase would not affect customers equally ... most affected would be residential ..."

- Rate increases do not affect customers equally
- Use in higher tiers pay for high cost desalinated water
- Rates make no distinction between customer types as tiers are established by meter size
- The increase for residential is the same as the increase for commercial



### Cost of Service and Rate Structure Study

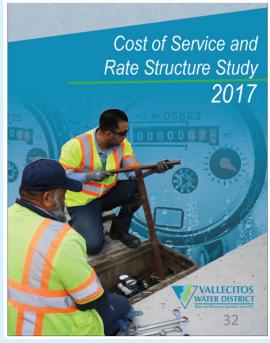
September 20, 2017 Rate Hearing WALLECITOS WATER DISTRICT





## Cost of Service and Rate Structure Study Process

- Planning Identify objectives
- Project demand
- Establish customer classes and tier breaks
- Determine allocation ratios to tiers
- Allocate costs to user charges
- Calculate Rates





# Cost of Service and Rate Structure Study Objectives

- Provide rates and a structure to the Board for approval,
- Provide one or two alternative structures if practical,
- Keep the Board apprised of progress through Board workshops throughout the process,
- Alternatives presented are legal and defensible,
- Provide a thorough and understandable administrative record
- Alternatives presented satisfy the District's mission statement,
   Strategic Plan objectives, and Financial Master Plan objectives,
- Nothing arbitrary (tier levels, cost acceleration from tier to tier, etc.), and
- Establish a revenue requirement that:
  - Exhausts all efforts to cut costs,
  - Maintains or improves our current level of service and workforce engagement.



## Cost of Service and Rate Structure Study Calculate Ready-to-Serve Rates

		Ready-to	Fire		
CY 2018		Meters	 Bill		Service
Revenue Requirement	\$11	,975,979	\$ 665,140	\$	182,496
Billing Units		390,390	 258,720	200	38,196
Unit Cost	\$	30.68	\$ 2.57	\$	4.78

Meter	Meter Eq	uivalents	Ready-to-Serve Charge					
<u>Size</u>	Per Meter	Unit Cost	Meter	Bill	Total			
5/8"	1.0	\$ 30.68	\$ 30.68	\$ 2.57	\$ 33.25			
3/4"	1.0	30.68	30.68	2.57	33.25			
1"	1.5	30.68	46.02	2.57	48.59			
1.5"	4.0	30.68	122.72	2.57	125.29			
2"	6.5	30.68	199.42	2.57	201.99			
3"	10.0	30.68	306.80	2.57	309.37			
4"	15.0	30.68	460.20	2.57	462.77			
6"	30.0	30.68	920.40	2.57	922.97			
10"	70.0	30.68	2,147.60	2.57	2,150.17			
multi	0.3	30.68	9.20	-	9.20			



## Cost of Service and Rate Structure Study Calculate Commodity Rates

	2018		2019				
Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3		
\$7,647,976	\$13,057,565	\$7,542,202	\$8,317,923	\$14,194,656	\$8,104,939		
2,262,942	2,945,092	890,366	2,269,912	3,088,840	913,889		
\$ 3.38	\$ 4.43	\$ 8.47	\$ 3.66	\$ 4.60	\$ 8.87		
	\$7,647,976 2,262,942	Tier 1         Tier 2           \$7,647,976         \$13,057,565           2,262,942         2,945,092	Tier 1         Tier 2         Tier 3           \$7,647,976         \$13,057,565         \$7,542,202           2,262,942         2,945,092         890,366	Tier 1         Tier 2         Tier 3         Tier 1           \$7,647,976         \$13,057,565         \$7,542,202         \$8,317,923           2,262,942         2,945,092         890,366         2,269,912	Tier 1         Tier 2         Tier 3         Tier 1         Tier 2           \$7,647,976         \$13,057,565         \$7,542,202         \$8,317,923         \$14,194,656           2,262,942         2,945,092         890,366         2,269,912         3,088,840		





#### On our website





What's New Transparency

**Administrative Services** 

Backflow

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Contractor Information

- Water and Sewer Rates/Charges
- → Conservation and Outreach
- **→** Customer Service
- ▼ Engineering
- → Fats, Oils and Grease Program
- → Human Resources
- ▼ Operations and Maintenance
- → Water Quality

Departments » Budget/Finance

#### WATER AND SEWER RATES/CHARGES

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Water and Sewer Rates/Charges

Public Rate Hearing Notice for September 20, 2017

Rates effective July 1, 2017

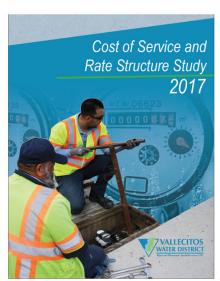
Pump Zone Charges effective July 1, 2017

Current (Water/Sewer) Capacity Facility Fee Information

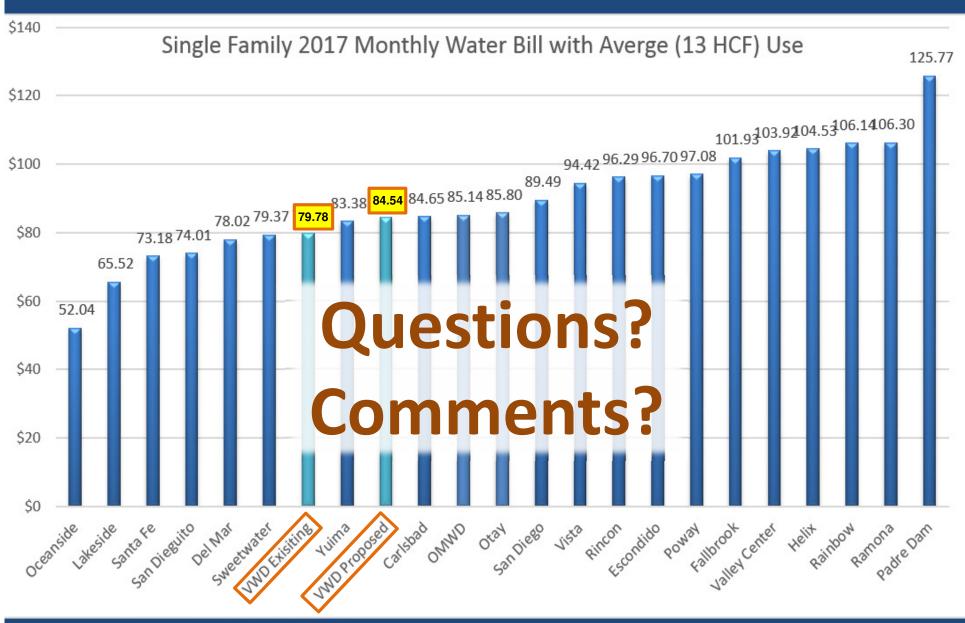
Cost of Service and Rate Structure Study

Rate presentation on May 24, 2017

Water/Sewer Rate Calculator



Rate Ordinances



Average =89.25; Median =85.8





# Cost of Service and Rate Structure Study Demand Projection

				Demand in Acre Feet				Increase	
		Meters	M&I	AG	C <u>onstructio</u> n	Total	Meter#	Meter%	M <u>&amp;I Deman</u> d
	2007	19,929	17,595	2,438	465	20,499			
	2008	20,332	17,121	1,685	252	19,058	403	2.0%	-2.7%
Α	2009	20,445	14,985	1,607	62	16,655	113	0.6%	-12.5%
С	2010	20,459	13,250	1,176	41	14,466	14	0.1%	-11.6%
t	2011	20,622	13,532	1,062	40	14,634	163	0.8%	2.1%
u	2012	20,828	14,109	1,342	38	15,489	206	1.0%	4.3%
а	2013	21,080	14,399	1,535	50	15,984	252	1.2%	2.1%
1	2014	21,273	14,994	1,455	74	16,522	193	0.9%	4.1%
	2015	21,340	11,398	991	37	12,426	67	0.3%	-24.0%
	2016	21,397	12,236	909	145	13,290	57	0.3%	7.4%
P	2017	21,460	12,600	900	100	13,600	assumptions: 3% i behavior; 1% decli		0.3% growth, 2.7% reasae in
0	2018	21,530	13,000	900	100	14,000	assumptions: 3% i behavior; Ag and c		0.3% growth, 2.7%
e 1	2019	21,610	13,400	900	100	14,400	assumptions: 3% i behavior; Ag and c		0.3% growth, 2.7%
t t	2020	21,700	13,800	900	100	14,800	assumptions: 3% i	assumptions: 3% increase in M&I - 0.3% growth, 2.7% Dehavior; Ag and construction flat	
e d	2021	21,800	14,200	900	100	15,200	assumptions: 3% i behavior; Ag and c	increase in M&I - (	0.3% growth, 2.7%





### Cost of Service and Rate Structure Study Establishing Customer Class

VWD average use varies less within meter sizes than customer type

		CY 2016					CY 2	016	
Meter		Avg Use	Standard	Deviation	Customer		Avg Use	Standard	Deviation
size	# meters	p <u>er Mont</u> h	<u>Absolute</u>	Relative	Туре	# meters	p <u>er Mont</u> h	<u>Absolute</u>	Relative
< 1"	19,239	12	11	96%	Residential - SF	19,036	12	11	96%
1"	1,021	40	66	164%	Residential - MF	512	142	282	198%
1.5"	689	101	152	151%	Irrigation	826	106	175	165%
2"	505	188	236	126%	Agriculture	115	280	450	160%
> 2"	101	511	754	148%	Comm/Ind	939	49	106	216%
					Other	91	126	317	252%
		CY 2	015				CY 2	015	
Meter			015 Standard	Deviation	Customer			015 Standard	
Meter size	# meters		Standard		Customer Type	# meters		Standard	
	# meters 19,206	Avg Use	Standard			# meters 18,997	Avg Use	Standard	
size		Avg Use p <u>er Mont</u> h	Standard Absolute	Relative	Туре		Avg Use p <u>er Mont</u> h	Standard Absolute	Relative
size < 1"	19,206	Avg Use p <u>er Mont</u> h 11	Standard Absolute 11	Relative 93%	Type Residential - SF	18,997	Avg Use p <u>er Mont</u> h 11.47	Standard Absolute 13	Relative 116%
size < 1" 1"	19,206 1,016	Avg Use p <u>er Mont</u> h 11 37	Standard Absolute 11 55	93% 147%	Type Residential - SF Residential - MF	18,997 506	Avg Use p <u>er Mont</u> h 11.47 140.48	Standard Absolute 13 280	Relative 116% 199%
size < 1" 1" 1.5"	19,206 1,016 682	Avg Use per Month 11 37 94	Standard Absolute 11 55 150	93% 147% 160%	Type Residential - SF Residential - MF Irrigation	18,997 506 818	Avg Use per Month 11.47 140.48 84.51	Standard Absolute 13 280 132	Relative 116% 199% 156%



### Cost of Service and Rate Structure Study Establishing Tiers



	2013 through 2016 (averages in units, use captured in acre feet)						
Meter	Average	Use	Average	Use	Average	Use	
size	Min Use	Captured	Use	Captured	Max Use	Captured	
< 1"	6	2,922	13	4,989	21	5,953	
1"	16	346	45	688	78	854	
1.5"	43	575	117	1,047	196	1,271	
2"	85	829	201	1,527	335	1,939	
> 2"	430	539	778	829	1,190	1,041	
TOTAL		5,211		9,080		11,058	

Multi-Family is currently Included in the above meter sizes

Tier's are tied to VWD customers' usage patterns, not a national statistic or theoretical number

- Tier 1 Limit = Average Minimum Use
- Tier 2 Limit = Average Maximum Use

Meter	Meter Tier Structure in				
Size	Tier 1	Tier 2	Tier 3		
<1"	1 - 6	7 - 21	22 +		
1"	1 - 16	17 - 78	79 +		
1.5"	1 - 43	44 - 196	197 +		
2"	1 - 85	86 - 335	336 +		
>2"	1 - 430	431-1,190	1,191 +		
Ag		1+			
Tempo	1+				



### Cost of Service and Rate Structure Study Determine Allocation Ratios to Tiers



#### Peaking



Water Demand in Acre Feet Water Demand Percent

$\sim$	2010	_ A II	
L Y	ZUIX	ΑII	location
٠.	2010	, w	oca cion

Total	Tier1	Tier2	Tier3	
14,000	5,195	6,761	2,044	
100.00%	37.11%	48.29%	14.60%	

#### Facilities designed to meet max day demand

E.g., Storage, treatment, pumping

Base = (1.0/1.9) x 100 =

Max Day =  $(1.9 - 1.0)/1.9 \times 100 =$ 

52.63%	19.53%	25.42%	7.68%
47.37%	-	36.37%	11.00%
	19.53%	61.79%	18.68%

#### Facilities designed to meet max hour demand

E.g., Transmission and distribution

Base =  $(1.0/3) \times 100 =$ 

Max Day =  $(1.9 - 1.0)/3 \times 100 =$ 

 $Max Hr = (3 - 1.9)/3 \times 100 =$ 

33.33%	12.36%	16.10%	4.87%
30.00%	-	23.04%	6.96%
36.67%	-	-	36.67%
	12.36%	39.14%	48.50%



#### Cost of Service and Rate Structure Study Allocate Supply Cost Across Tiers



	Projected	Commodity		
	2018	Tier1	Tier2	Tier3
Water Costs				
Projected AF demand	14,000	5,195	6,761	2,044
Projected AF production	14,830			
OMWD	3,899	3,899		
SDCWA	7,431	1,604	5,827	
Desal - committed	3,500		1,335	2,165
Desal - excess	-			-
Cost per AF		\$ 1,249	\$ 1,309	\$ 2,560
		\$ 1,309	\$ 2,560	\$ 733
Water purchases		\$ 4,869,851	\$ 7,627,543	\$ 5,542,400
		\$ 2,099,636	\$ 3,417,600	\$ -
502				42

	Projected	
	2018	Offset
Water cost	\$ 29,405,194	\$ -
Operating Expenses		
Pumping	739,000	295,000
Water Quality	181,000	_
Water Treatment	460,500	
Tanks & Reservoirs	422,500	-
Transmission & Dist.	1,941,500	-
Services	259,000	=
Meters	642,000	275,800
Backflow Prevention	65,000	65,000
Customer Accounts	627,500	135,700
Equipment & Vehicles	302,500	-
Building & Grounds	359,500	-
Engineering	1,415,500	31,500
Safety & Reg. Affairs	266,500	-
Information Technology	1,024,500	-
G&A - Conservation	581,089	
General&Admin - Other	2,314,411	181,500
Capital Replacement	2,474,164	2,205,500
Reserve Target Adjustmnt	780,000	
Total Costs to Recover	\$ 44,261,358	\$ 3,190,000

## Cost of Service and Rate Structure Study

Allocate Costs to Users Charges

1st, offset costs to be recovered by revenue from other sources

- Property tax
- Investment earnings
- Late/lock charges
- Pumping surcharges
- Backflow fees
- Engineering fees
- Cell tower revenues
- Miscellaneous revenue

	Ready-to-Serve	
	Meters	Bill
Water cost	\$ 5,848,164	\$ -
Operating Expenses		
Pumping	-	-
Water Quality	-	-
Water Treatment	-	-
Tanks & Reservoirs	-	-
Transmission & Dist.	-	-
Services	259,000	-
Meters	192,860	173,340
Backflow Prevention	-	-
Customer Accounts	-	491,800
Equipment & Vehicles	302,500	-
Building & Grounds	359,500	-
Engineering	1,384,000	-
Safety & Reg. Affairs	266,500	-
Information Technology	1,024,500	-
G&A - Conservation	-	-
General&Admin - Other	2,132,911	-
Capital Replacement	52,787	-
Reserve Target Adjustmnt	153,257	
Total Costs to Recover	\$ 11,975,979	\$ 665,140

### Cost of Service and Rate Structure Study

Allocate Costs to Users Charges

2<sup>nd</sup>, allocate costs not directly related to flow to the Ready-to-Serve charge

- Meter reading and billing to "Bill" – same effort regardless of meter size
- Other costs to "Meters" will be distributed based on meter equivalents

		Commodity	Commodity		
	Tier1	Tier2	Tier3	Protection	
Water cost	\$ 6,969,487	\$ 11,045,143	\$ 5,542,400	\$ -	
Operating Expenses					
Pumping	82,378	260,630	78,792	22,200	
Water Quality	67,169	87,405	26,426	-	
Water Treatment	89,936	284,543	86,021	-	
Tanks & Reservoirs	78,388	248,010	74,977	21,125	
Transmission & Dist.	227,971	721,908	894,546	97,075	
Services	-	-	-	-	
Meters	<b>3</b> rd	, flow-rela	ated cost	-	
Backflow Prevention					
Customer Accounts	cap	oital repla	cement,	and -	
Equipment & Vehicles	conservation are allocated				
Building & Grounds	198	-	-	cated	
Engineering	to	commodi	ty -	-	
Safety & Reg. Affairs		_	_		
Information Technology		-	12	-	
G&A - Conservation		l=	581,089	-	
General&Admin - Other	- :	-	-		
Capital Replacement	33,984	105,022	66,086	10,785	
Reserve Target Adjustmnt	98,663	304,904	191,865	31,311	
Total Costs to Recover	\$ 7,647,976	\$ 13,057,565	\$ 7,542,202	\$ 182,496	

Cost of
Service
and Rate
Structure
Study
Allocate Costs
to Users
Charges



# Cost of Service and Rate Structure Study Calculate Ready-to-Serve Rates

		Ready-to	Fire			
CY 2018	M	Meters		Bill	Service	
Revenue Requirement	\$11,9	75,979	\$	665,140	\$	182,496
Billing Units	3	390,390		258,720	200	38,196
Unit Cost	\$	30.68	\$	2.57	\$	4.78

Meter	Meter Eq	uivalents	Ready-to-Serve Charge					
<u>Size</u>	Per Meter Unit Cost		Meter	Bill	Total			
5/8"	1.0	\$ 30.68	\$ 30.68	\$ 2.57	\$ 33.25			
3/4"	1.0	30.68	30.68	2.57	33.25			
1"	1.5	30.68	46.02	2.57	48.59			
1.5"	4.0	30.68	122.72	2.57	125.29			
2"	6.5	30.68	199.42	2.57	201.99			
3"	10.0	30.68	306.80	2.57	309.37			
4"	15.0	30.68	460.20	2.57	462.77			
6"	30.0	30.68	920.40	2.57	922.97			
10"	70.0	30.68	2,147.60	2.57	2,150.17			
multi	0.3	30.68	9.20	-	9.20			



# Cost of Service and Rate Structure Study Calculate Commodity Rates

	2018		2019				
Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3		
\$7,647,976	\$13,057,565	\$7,542,202	\$8,317,923	\$14,194,656	\$8,104,939		
2,262,942	2,945,092 890,366		2,269,912 3,088,840		913,889		
\$ 3.38	\$ 4.43	\$ 8.47	\$ 3.66	\$ 4.60	\$ 8.87		
	\$7,647,976 2,262,942	Tier 1         Tier 2           \$7,647,976         \$13,057,565           2,262,942         2,945,092	Tier 1         Tier 2         Tier 3           \$7,647,976         \$13,057,565         \$7,542,202           2,262,942         2,945,092         890,366	Tier 1         Tier 2         Tier 3         Tier 1           \$7,647,976         \$13,057,565         \$7,542,202         \$8,317,923           2,262,942         2,945,092         890,366         2,269,912	Tier 1         Tier 2         Tier 3         Tier 1         Tier 2           \$7,647,976         \$13,057,565         \$7,542,202         \$8,317,923         \$14,194,656           2,262,942         2,945,092         890,366         2,269,912         3,088,840		





#### On our website





What's New Transparency

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- → Water Quality

Departments » Budget/Finance

#### WATER AND SEWER RATES/CHARGES

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Water and Sewer Rates/Charges

Public Rate Hearing Notice for September 20, 2017

Rates effective July 1, 2017

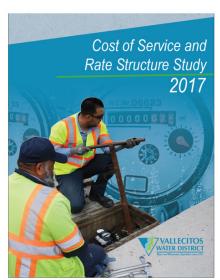
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Current (Water/Sewer) Capacity Facility Fee Information

Cost of Service and Rate Structure Study

Rate presentation on May 24, 2017

Water/Sewer Rate Calculator



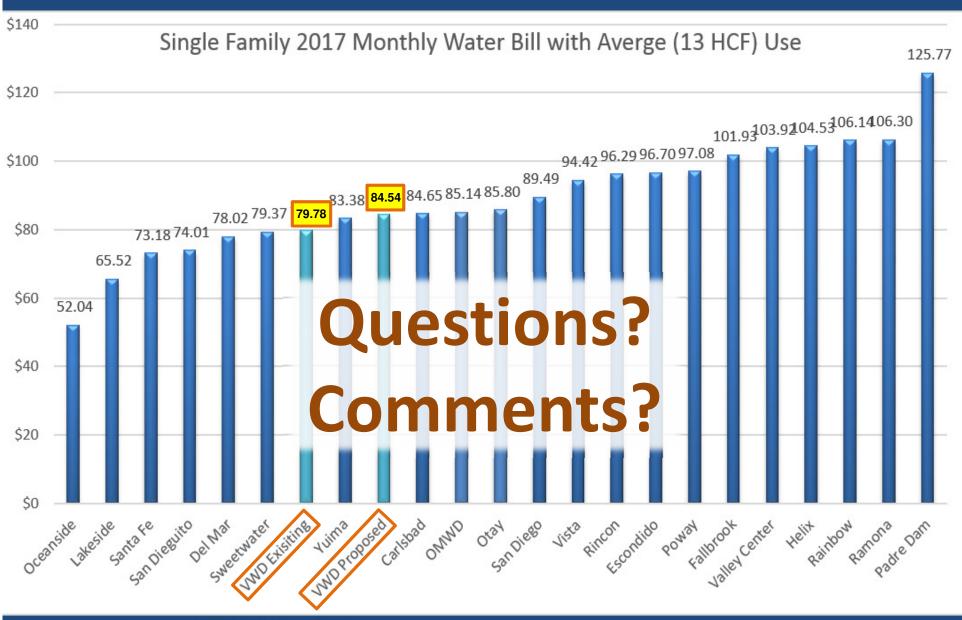
Rate Ordinances



#### Recommendation for 2018 and 2019 Rates

# Approve rates for 2018 and 2019 as presented in the Notice of Public Hearing and Cost of Service and Rate Structure Study

	Ready	-to-Serve (	Charge	Tier Structure in Uni					its		
Meter		Effective	January:	Meter	Meter Current			Effective January 2018			
Size	Current	2018	2019	Size	Tier 1	Tier 2	Tier 3	Tier 4	Tier 1	Tier 2	Tier 3
5/8"	31.42	33.25	35.32	<1"	1 - 5	6 - 17	18 - 36	37 +	1-6	7 - 21	22 +
3/4"	36.52	36.52	36.52	1"	1 - 5	6 - 60	61 - 214	215 +	1 - 16	17 - 78	79 +
1"	55.29	55.29	55.29	1.5"	1 - 5	6 - 157	158 - 627	628 +	1 - 43	44 - 196	197 +
1.5"	110.59	120.63	130.67	2"	1 - 5	6 - 242	243 - 806	807 +	1 - 85	86 - 335	336 +
2"	178.11	194.35	214.68	>2"	1 - 5	6 - 1133	1134-3970	3,971 +	1 - 430	431-1190	1,191+
3"	356.22	356.22	356.22	Ag	1 - 5	6+	100			1+	
4"	552.94	552.94	552.94	TC = Te	emporary	Constructi	on Meter	1+			1+
6"	1,105.88	1,105.88	1,105.88								
10"	2,549.36	2,549.36	2,549.36	Commodity Rates per Unit					Unit = 100 cubic feet, or 748		
Multi	18.26	11.18	11.18		Current	CY 2018	CY 2019		gallons, c	of water	
Fire	5.87	5.87	5.87	Tier 1	\$ 3.08	\$ 3.38	\$ 3.66				
TC	204.48	230.91	257.33	Tier 2	4.12	4.43	4.60				
Multi = additional living unit on one meter Tie					5.33	8.47	8.87				40
Fire = pe	er diameter	inch of fire	service line	Tier 4	7.41						49



Average =89.25; Median =85.8





\$3,500,000 \$3,000,000

\$2,500,000

\$2,000,000

\$1,500,000

\$1,000,000

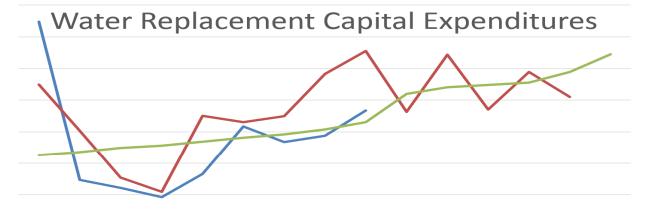
\$500,000

\$-

capital

requirement

volatile



Property Tax &	5 Year Total	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Investment Earnings Offset \$ 11,501,000		\$ 2,276,000	\$ 2,135,000	\$ 2,313,000	\$ 2,358,000	\$2,419,000
Capital Replacement 12,902,000		4,435,700	3,900,200	2,036,100	2,530,000	-
Capital Revenue Requireme	2,553,252	2,395,076	2,594,759	2,645,241	2,713,672	
			Fire			
Plant Asssets	Total	Meters	Tier1	Tier2	Tier3	Protection
Pumping	\$ 7,364,983	\$ -	\$ 1,010,329	\$ 4,688,511	\$ 1,297,894	\$ 368,249
Water Treatment	95,357	-	13,769	63,899	17,689	-
Tanks & Reservoirs	54,313,776	-	7,450,764	34,575,878	9,571,445	2,715,689
Transmission & Distribution	50,658,198	-	4,403,464	20,424,372	23,297,452	2,532,910
Services	13,438,304	13,438,304	-	-	-	-
Meters	5,067,418	5,067,418	-	-	-	-
General Plant	8,987,362	8,987,362				
	\$139,925,398	\$27,493,084	\$12,878,326	\$59,752,660	\$34,184,480	\$5,616,848
Percent	100.00%	19.65%	9.20%	42.70%	24.43%	4.01%